

## **BOARD OF GOVERNOR'S MEETING – April 13, 2009**

In attendance were: Joel Paige, Judy Furlotte, Jane Broderick, Carl Ferris, Elaine Solomon, Joe Mottle, Kathy Blazer, Maureen Quinn, Tom Sedita, Pat Caggiano, Ralph Infanti, Bob Hodgson and Margaret Byrnes.

The meeting was called to order by Chairman, Elaine Solomon at 430PM.  
Minutes were accepted as printed.

### **MANAGER'S REPORT**

**Kathy Blazer:** Seventeen members were signed up in March. Ten were social. Over the summer Letters will be sent to residents who are not members in hopes that some of them will decide now is a good time to join.

Easter dinner had about 250 people, down a little from last year. Seder Dinner had 125.

#### ***Joel Paige:***

1. 4% of the revenue goes back into the resort. This year the amount mandated was \$966,000. The breakdown was: \$390,000 equipment, \$280,000 Squire Greens, \$120,000 Estate bathroom, \$70,000 health and racquet, \$18,000 men's sauna and \$140,000 environmental issues.

Some of next years anticipated expenses are \$160,000 health and racquet and \$390,000 for capital equipment. Remainder will be decided between now and November.

2. Estate bathroom will start construction on May 15<sup>th</sup>.
3. Croquet bathroom is on the wish list.
4. April and May look good with a lot of catering and wedding business.
5. Rolex – Polo Junior National Championship will be here over Thanksgiving. That will help the hotel.
6. Pleased with membership sales
7. Peltz and Leadbetter doing better than expected. Trying to put some sort of a mobile home on the range for Leadbetter. Eventually a permanent structure will be built to house Leadbetter, Peltz and Hot Stix.

#### ***Old Business:***

The following suggestions were made by the board as value added membership benefits:

1. Loyalty Reward Program – similar to the 90+ program with several changes. Management not in favor of this, but will look into a membership and a half where spouses of a single golf member can use other facilities.
2. Prepaid cart program for members who would prepay a certain number of rounds of golf in advance at a discounted rate. Joel did not like this program. He would rather work it backwards so that if someone played x # of rounds he would receive a credit on his bill. This will be looked into.
3. Reciprocals- working on getting more. Discussion on what PGA members pay for the reciprocal compared to what other club members pay.
4. Payment of dues in installments. – Management will look in to this.
5. Member check in at tee or a member only check in the pro shop.
6. More member accompanied guest days.
7. Candy and nut canisters in the locker rooms.
8. Member logo attire and golf bags.

#### ***New Business:***

1. Card tables in the men's locker room – There have been complaints about the card tables and the men playing cards in the men's locker room. The feeling is that the card room should be used instead. Kathy and Joel will look at the setup to see if any changes can be made.
2. New food items have been added to the menu at the Estates.

#### ***Communications:***

1. Email blast should publicize that the snack cart has a 50% discount when members charge.
2. There have been complaints that some flyers do not include the cost of the event. We should make sure price is included in the future.

Next meeting will be Monday, May 11<sup>th</sup> at 4:30 p.m.

**Judy Furlotte, Communications**